## Stage 1—Desired Results **Established Goal(s):** Meaning 1. CCSS W.4-5.1: Opin-**ENDURING UNDERSTANDINGS ESSENTIAL QUESTIONS BIG IDEAS OF SUSTAINABILITY:** ion Writing Students will understand that... Students will keep considering... 2. CCSS W4-5.2: A) Interdependence/Systems The economy, environment, and How do our decisions affect hu-Information Writing humans are composed of interconmans, the environment, and the B) Equity 3. CCSSW4-5.6 Using nected systems economy? Technology to Col-C) Ability to make a difference Our decisions affect humans, the laboratively Write 4. CCSS SL.4-5.1 Collaboenvironment, and the economy ration You vote with your wallet 5. CCSS SL.4-5.4 Presentation Lens of Sustainability: Acquisition 6. CCSS SL.4-5.5 Use of Choose the most relevant media in presentation Students will be skilled at... Students will know... 7. VT State Standard 3.9 i. Collaboration will happen Factors (source, process, quality, price) to Decoding product labels to learn more Sustainability through... consider when purchasing a product about the product and the company 8. VT State Standard Students will work in groups, The process of creating and running a Weighing the pros and cons of purchasing 6.15 & 6.16 Economconnect to local businesses business (market research proposal, busigoods ics, GES H+SS 3-6:18, ii. Students will make a differness writing, production, marketing) Writing mission statements, business 20 ence by... They can make a difference by making plans, annual reports Running a business and donatthoughtful choices **Evaluating and comparing products** Students will have the ing profits to a student-chosen opportunity to: local non-profit x learn outside of their iii. Students will address realclassroom world issues through... Transfer participate in Participating in the economic service-learning Students will be able to independently use their learning to... systems learn more about BE THOUGHTFUL CONSUMERS & PRODUCERS iv. Students will use campus their place and community based learn-As consumers, evaluate their choices to make informed decisions engage in the ing sites when they... inquiry process Describe the layered and interconnected systems that reach from the econx work with a Visit local businesses: Seventh omy to the environment and to the human community community partner Generation, Ben & Jerry's, Lake Identify & explain cause & effect, and value & worth beyond the economic \_x\_ participate in a Champlain Chocolates, Burcommunity event to bottom line (the triple bottom line) ton? Markey survey for their share their learning own business

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Stage 2—Evidence				
Code (link to Goals, Big Ideas and Lens)	Evaluative Criteria			
CCSS W.4-5.1: W4-5.2: W4-5.6  SL.4-5.1 SL.4-5.4 SL.4-5.5  VT State Standard 3.9, 6.15, 6.16	-Opinion Writing -Information Writing -Using Technology to Collaboratively Write -Collaboration -Presentation -Use of media in presentation	PERFORMANCE TASK(S):  Students will show that they really understand by evidence of  Phase 1: School Supply Purchasing Web 2.0 Project  Assess school supply school currently uses (paper, paperclips, pencils, etc), find out budget, current source, amount used. Then, students evaluate current choice, research alternatives, use tri-venn as analytical tool, submit findings and recommendations and advocate for choice with regard. Share findings and recommendations via Web 2.0 Project/Presentation with School Purchaser  Phase 2: Running a Business Service-Learning Project  Groups of 4-5 students will collaboratively conceive of a product, conduct a market survey, write a mission statement, business plan, and make a pitch/presentation to the class and investor, then the class as a whole will select one of the businesses and run it, write an annual report, and share the profits with a local non-profit of their choice		
	Writing Rubrics Collaboration Rubrics	OTHER EVIDENCE: Students will show they have achieved Stage 1 goals by  Written portions of the projects above, Participation in class discussions & activities Exit tickets Open response prompts Product process posters Paper Towel Inquiry worksheets and short constructed paragraph Comparison of two products: short constructed paragraph Field Trip Worksheet Business ideas: descriptive paragraph Market Survey Business Plan Annual Report Marketing materials		

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Stage 3—Learning Plan				
Code (link to Goals, Big Ideas and Lens)	Pre-assessment of driving knowledge, skill, understandings and attitudes using surveys and simulations  Tri-Venn: students will be asked to consider the last purchase they made, and try to see how it's connected to each of the 3 spheres  Progress Monitoring			
Interdependence Systems Interdep/Sys Systems Systems Equity Equity  Ability to make a difference	Learning Events  Student success at transfer, meaning, and acquisition depends on  PHASE ONE: BUILDING THE FOUNDATION  1. Decision-making Activity 2. Where did my product come from (source, systems)? 3. Local store vs. non-local store (source, economy) 4. Food miles (source, environment) 5. Label Decoding (process) 6. What is Fair Trade (process/source. equity) 7. Cocoa Farmers Simulation (process/source, equity) 8. Paper Towel Inquiry (quality, decision making) 9. Ice Cream Product Comparison (quality/price, decision making) 10. Choices- Roll the Dice (synthesis- transfer, decision making) 11. The Lorax- Literacy/Assessment 12. School Supplies- Web 2.0 Project  PHASE TWO: CLASS BUSINESS 1. From Consumer to producer 2. Our Class Business 3. Market Survey & Results 4. Field Trips/Interviews 5. Mission Statements 6. Business Plan 7. Pitch to Investor 8. Starting the Business 9. Annual Report 10. Profits 11. Running the Business 12. Reflection & Closing 13. Celebrate & Share	Students will reflect after each lesson, a complete exit tickets, and make contributions to learning wall.  Students will regularly consider the following prompt in their reflections: -What? -So what? -Now what?		

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